

Produced in cooperation with

REALTrends

## Residential Real Estate | Top 400 Sales Professionals

## Top 100 Agents by Sales Volume

RANK	NAME	COMPANY	LOCATION	VOLUME
1	Craig S. Morris	Morris & Fyrwald Sotheby's International Realty	Aspen, CO	\$177,009,144
2	Serena Boardman	Sotheby's International Realty/NRT	New York, NY	\$175,326,750
3	Raju Chhabria	Shorewood Realtors, Inc.	Manhattan Beach, CA	\$167,951,567
4	Mary Gullixson	Alain Pinel Realtors	Saratoga, CA	\$148,992,000
5	Chris Cortazzo	Coldwell Banker Residential Brokerage/NRT	Malibu, CA	\$133,389,010
6	Susan Breitenbach	The Corcoran Group/NRT	Bridgehampton, NY	\$126,875,000
7	David W. Roberts	Royal Palm Properties	Boca Raton, FL	\$123,939,332
8	Art Acosta	ERA Regency Realtors	Chino, CA	\$105,310,359
9	Nina Hatvany	Coldwell Banker Residential Brokerage/NRT	San Francisco, CA	\$104,749,860
10	Larry W. Strother	ERA Strother Real Estate	Fayetteville, NC	\$102,121,536
11	Lisa Lippman	Brown Harris Stevens Residential Sales, LLC	New York, NY	\$101,869,026
12	John Burger	Brown Harris Stevens Residential Sales, LLC	New York, NY	\$97,985,000
13	Tom Daves	Keller Williams Realty	Roseville, CA	\$95,062,344
14	Nancy Taylor Bubes	Washington Fine Properties	Washington, DC	\$94,437,500
15	Brigitte Senkler	Coldwell Banker Residential Brokerage/NRT	Concord, MA	\$93,566,270
16	<b>Suzanne Perkins</b>	<b>Sotheby's International Realty/NRT</b>	<b>Santa Barbara, CA</b>	<b>\$92,200,000</b>
17	Roger Erickson	Sotheby's International Realty/NRT	New York, NY	\$90,650,000
18	Randall Solakian	Coldwell Banker Residential Brokerage/NRT	Montecito, CA	\$84,020,832
19	Paulette Koch	The Corcoran Group/NRT	Palm Beach, FL	\$82,815,500
20	James Madison	Coldwell Banker Residential Brokerage/NRT	Santa Rosa, CA	\$82,339,244
21	Kathy Bridgman	Alain Pinel Realtors	Saratoga, CA	\$82,303,395
22	Linda L. Feinstein	ERA Jensen & Feinstein Realtors, LLC	Hinsdale, IL	\$81,804,888
23	Tim Allen	Coldwell Banker Residential Brokerage/NRT	Carmel-by-the-Sea, CA	\$80,898,620
24	Jade Mills	Coldwell Banker Residential Brokerage/NRT	Beverly Hills, CA	\$79,804,500
25	Kimberly Pitaniello	RE/MAX Alliance	Greenwood Village, CO	\$77,906,490
26	Barrie Mandel	The Corcoran Group/NRT	New York, NY	\$75,432,648
27	<b>Millie Rosenbloom</b>	<b>Baird &amp; Warner, Inc.</b>	<b>Chicago, IL</b>	<b>\$74,960,413</b>
28	Mike Novak-Smith	RE/MAX Results	Moreno Valley, CA	\$74,308,987
29	Brett Lawyer	Sotheby's International Realty/NRT	Los Angeles, CA	\$73,772,500
30	Tom Neel	Coldwell Banker Residential Brokerage/NRT	Burlingame, CA	\$73,313,000
31	Ron Wynn	Coldwell Banker Residential Brokerage/NRT	Los Angeles, CA	\$71,797,973
32	Keri Nicholas	Coldwell Banker Residential Brokerage/NRT	Menlo Park, CA	\$71,317,954
33	Ralph Oliva	Coldwell Banker Residential Brokerage/NRT	Chicago, IL	\$70,729,927
34	Mary Lu Tuthill	Coldwell Banker Residential Brokerage/NRT	Los Angeles, CA	\$70,522,050
35	Patricia Choi	Choi International	Honolulu, HI	\$70,082,950



## The Lists

[Agents by Sides](#)

## Agents by Volume

[1 - 25](#)[26 - 50](#)[51 - 75](#)[76 - 100](#)[Teams by Sides](#)[Teams by Volume](#)

36	Sue Nelson	ERA Sunbelt Realty	Las Vegas, NV	\$69,391,102
37	Beate Moore	Sotheby's International Realty/NRT	Bridgehampton, NY	\$68,500,000
38	Patricia Furman	Coldwell Banker Residential Brokerage/NRT	Glenview, IL	\$67,528,065
39	Mike Phillips	CENTURY 21 All-Pro	Kansas City, MO	\$66,505,127
40	Jim Brawders	The Corcoran Group/NRT	New York, NY	\$66,231,805
41	Laura Barry	Barry Estates, Inc.	Rancho Santa Fe, CA	\$66,012,887
42	Mary Berry	CENTURY 21 All Pro Realty Inc.	Oklahoma City, OK	\$65,553,679
43	Lauren Muss	The Corcoran Group/NRT	New York, NY	\$65,256,200
44	Patricia Crivello	ERA Statewide Realty	Hillsborough, NJ	\$64,630,447
<b>45</b>	<b><a href="#">Pascal J.G. Liguori</a></b>	<b>Premier Estate Properties</b>	<b>Delray Beach, FL</b>	<b>\$64,393,000</b>
<b>46</b>	<b><a href="#">Ken DeLeon</a></b>	<b>Keller Williams Realty</b>	<b>Palo Alto, CA</b>	<b>\$64,255,170</b>
47	David Acosta	ERA Sellers Buyers & Associates	El Paso, TX	\$63,618,376
48	Gary DePersia	The Corcoran Group/NRT	East Hampton, NY	\$63,525,000
49	Gail Roberts	Coldwell Banker Residential Brokerage/NRT	Cambridge, MA	\$62,319,910
50	Debbie Craig-Banducci	RE/MAX Magic	Bakersfield, CA	\$61,957,083
51	Laurice McCarty	Coldwell Banker Preferred	Bakersfield, CA	\$60,825,541
52	Hugh Cornish	Coldwell Banker Residential Brokerage/NRT	Menlo Park, CA	\$60,722,625
53	Valerie Fitzgerald	Coldwell Banker Residential Brokerage/NRT	Beverly Hills, CA	\$59,709,850
54	Jim Arbeed	Coldwell Banker Residential Brokerage/NRT	Burlingame, CA	\$58,838,000
55	Barbara Koutnik	Coldwell Banker Residential Brokerage/NRT	Montecito, CA	\$56,791,000
56	Louise Beit	Sotheby's International Realty/NRT	New York, NY	\$56,575,000
57	Judy Bogard-Tanigami	Alain Pinel Realtors	Saratoga, CA	\$56,028,839
58	Tim Smith	Coldwell Banker Residential Brokerage/NRT	Newport Beach, CA	\$55,880,670
59	Febe Cude	Redfin Corporation	Seattle, WA	\$55,561,091
<b>60</b>	<b><a href="#">Kyle Blackmon</a></b>	<b>Brown Harris Stevens Residential Sales, LLC</b>	<b>New York, NY</b>	<b>\$55,465,000</b>
61	Julie Pham	The Corcoran Group/NRT	New York, NY	\$55,217,000
62	Carroll Tyler	Slifer Smith & Frampton Real Estate	Avon, CO	\$54,837,500
63	Hans Brings	Coldwell Banker Residential Brokerage/NRT	Waltham, MA	\$53,915,925
64	Debi Benoit	Coldwell Banker Residential Brokerage/NRT	Wellesley, MA	\$53,445,380
65	Jose R. Fente	Tropical Realty Inc.	Miami Lakes, FL	\$53,346,000
66	Regina Pio Roda	Redfin Corporation	San Francisco, CA	\$53,319,712
67	Matuos Matti	RE/MAX Tri-City	Glendale, CA	\$53,246,450
<b>68</b>	<b><a href="#">Chris Rhinesmith</a></b>	<b>Pine Acres Realty</b>	<b>Chatham, MA</b>	<b>\$53,231,500</b>
69	Barbara J. Callan	McGuire Real Estate	San Francisco, CA	\$53,226,000
70	Joseph Barbieri	Sotheby's International Realty/NRT	Greenwich, NY	\$53,169,000
71	Deborah Grubman	The Corcoran Group/NRT	New York, NY	\$52,830,100
72	Joyti Goundar	Redfin Corporation	Irvine, CA	\$52,761,470
73	Lilian Jorgenson	Long & Foster Real Estate, Inc.	McLean, VA	\$52,639,805
74	Hollis A. Creek	Hunt ERA - Columbus Division	Rochester, NY	\$52,552,220
75	Janice McGlashan	Coldwell Banker Residential Brokerage/NRT	La Cañada, CA	\$51,931,270
76	Carol Agle	Prudential Utah Real Estate	Park City, UT	\$51,043,900
77	Teri Hardke	Coldwell Banker Residential Brokerage/NRT	Newport Beach, CA	\$50,717,500
78	Deborah Rieders	The Corcoran Group/NRT	Brooklyn, NY	\$50,467,126
79	J.D. Callander	Weichert, Realtors	McLean, VA	\$50,431,884
80	Jim Holt	Redfin Corporation	San Francisco, CA	\$50,087,850
81	Harald Grant	Sotheby's International Realty/NRT	Southampton, NY	\$50,000,300

82	Maria Pashby	The Corcoran Group/NRT	New York, NY	\$49,854,500
83	Evan Corkett	Coldwell Banker Residential Brokerage/NRT	Newport Beach, CA	\$49,344,565
84	Steve High	Coldwell Banker Residential Brokerage/NRT	Newport Beach, CA	\$49,326,685
85	Kathy Iverson	Slifer Smith & Frampton Real Estate	Avon, CO	\$49,252,500
86	David Bellings	Coldwell Banker Residential Brokerage/NRT	San Francisco, CA	\$49,039,100
87	Kathryn Steinberg	Brown Harris Stevens Residential Sales, LLC	New York, NY	\$48,320,000
88	Elaine Pruzon	Coldwell Banker Residential Brokerage/NRT	Short Hills, NJ	\$48,229,900
89	Jennifer Ames	Coldwell Banker Residential Brokerage/NRT	Chicago, IL	\$48,051,556
90	Kate Bransfield	Coldwell Banker Residential Brokerage/NRT	Santa Monica, CA	\$47,890,300
91	Ed Petrie	Sotheby's International Realty/NRT	East Hampton, NY	\$47,861,350
92	Kate Tustin	Capitol Crown Real Estate	Rocklin, CA	\$47,662,438
93	James Clifford	ERA Premier Realty Associates	Sumner, WA	\$47,532,716
94	George Stickney	Coldwell Banker Burnet/NRT	Wayzata, MN	\$46,910,090
95	Tamar Lurie	Coldwell Banker Residential Brokerage/NRT	Greenwich, CT	\$46,900,000
96	Marshall Kwonil Park	Redfin Corporation	Falls Church, VA	\$46,623,741
97	David DiGregorio	Coldwell Banker Residential Brokerage/NRT	Waltham, MA	\$46,263,540
98	Trevor Smith	Redfin Corporation	Seattle, WA	\$46,108,315
99	John Brophy	Keller Williams Realty	Roseville, CA	\$45,841,288
100	Candace Friis	The Corcoran Group/NRT	Delray Beach, FL	\$45,455,000

Source: REAL Trends

[BACK TO TOP](#)

The Wall Street Journal editors and newsroom were not involved in the creation or production of this special advertising section or its story selection.

[Privacy Policy](#) [Copyright Policy](#)  
 Copyright © 2010 Dow Jones & Company, Inc. All Rights Reserved.

