

TOP 25 RESIDENTIAL REAL ESTATE PRODUCERS (AGENT AND TEAMS)

Ranked by 2022 San Diego County Sales Volume
























Rank	Team Name Team Lead DRE # Email Phone Website	San Diego County Sales Volume 2022	San Diego County Units Sold 2022	# of licensed agents	Brokerage Firm Address Phone Website	
1	 LAURA BARRY & JIM GRAVES Laura Barry DRE #02013631 team@barryestates.com 858-756-2266 laurabarryluxuryestates.com	\$409,146,500	62	2	Barry Estates 6033 Paseo Delicias, Suite K Rancho Santa Fe, 92067 858-756-2266 laurabarryluxuryestates.com	 LAURA BARRY & JIM GRAVES BARRY ESTATES
2	 Jason Barry Team Jason Barry DRE #02013631 info@barryestates.com 858-756-4024 www.jasonbarryteam.com	\$349,233,000	69	3	Barry Estates 6024 Paseo Delicias, Suite A, Rancho Santa Fe 92067 858-756-4024 www.barryestates.com	 BARRY ESTATES®
3	 Dickinson-Clark Team Brett Dickinson Ross Clark DRE #01714678/01830849 Brett@DickinsonClarkTeam.com 858-442-2643 DickinsonClarkTeam.com	\$239,122,000	56	9	Compass 12860 El Camino Real, Suite 100, San Diego 92130 858-345-4514 www.compass.com	 COMPASS
4	 Canter Team Andrew Canter DRE #01792053 team@canterre.com 858-218-6733 www.canterre.com	\$219,803,500	125	40	Compass 12860 El Camino Real, Suite 100, San Diego 92130 858-345-4514 www.compass.com	 COMPASS
5	 Greg Noonan & Associates Gregory Noonan DRE #00655720 greg@lajollahomes.com 800-525-6552 www.lajollahomes.com	\$202,803,525	50	8	Berkshire Hathaway HomeServices California Properties 1299 Prospect St., La Jolla 92037 858-459-0501 www.bhhsocalifornia.com	
6	 Team Cairncross Steven Cairncross DRE #00859218 Steve@TeamCairncross.com 858-859-3370 www.teamcairncross.com	\$181,220,752	73	5	Berkshire Hathaway HomeServices California Properties 1299 Prospect St., La Jolla 92037 858-459-0501 www.bhhsocalifornia.com	
7	 The Lotzof Group Marc Lotzof DRE #01046166 marc@lotzofrealestate.com 619-994-7653 www.thelotzofgroup.com	\$180,553,484	53	6	Compass 12860 El Camino Real, Suite 100, San Diego 92130 858-345-4514 www.compass.com	 COMPASS
8	 Maxine & Marti Gellens Maxine Gellens DRE #00591299 sold@gellens.com 858-551-6630 www.gellens.com	\$180,532,191	64	11	Berkshire Hathaway HomeServices California Properties 7910 Girard Ave., Suite 9, La Jolla 92037 858-551-6630 www.bhhsocalifornia.com	
9	 Corrigan Cohen Group Susana Corrigan DRE #02013631 info@lajollaresidential.com 858-229-8120 www.lajollaresidential.com	\$170,165,000	42	7	Berkshire Hathaway HomeServices California Properties 1299 Prospect St., La Jolla 92037 858-459-0501 www.bhhsocalifornia.com	
10	 Eric Iantorno & Associates Eric Iantorno DRE #01256501 eric@ericiantorno.com 858-334-3577 www.ericiantorno.com	\$156,647,500	32	1	Pacific Sotheby's International Realty 1555 Camino Del Mar, Suite 317, Solana Beach 92075 858-259-8300 www.pacificsothebysrealty.com	
11	 Luxury Coast Group Sean Barry DRE #02013631 online@barryestates.com 858-755-5000 luxurycoastgroup.com	\$152,842,232	50	7	Barry Estates 6024 Paseo Delicias, Suite A, Rancho Santa Fe 92067 858-756-4024 www.barryestates.com	 BARRY ESTATES®
12	 Cane Real Estate Brian Cane DRE #01423505 briancane@kw.com 858-502-9800 canerealestate.kw.com	\$141,574,526	131	5	Keller Williams Realty 7817 Ivanhoe Ave., Suite 101, La Jolla 92037 858-457-9400 www.kwsandiegohomes.com	
13	 Lyle & Grace Caddell Lyle Caddell DRE #01206580 lyleandgrace@compass.com 619-401-2150 www.lyleandgrace.com	\$137,974,180	146	17	Compass 12860 El Camino Real, Suite 100, San Diego 92130 858-345-4514 www.compass.com	 COMPASS

Source: The information presented here has been provided by the brokers, teams and company representatives. The reported San Diego County sales volume and units sold reflect transactions made during the 2022 calendar year. This is not a complete representation of the San Diego market because not all companies participated within the survey. Information deemed reliable but not guaranteed.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions to the Research Department at the San Diego Business Journal at sdbjlists@sdbj.com. This list may not be reprinted in whole or in part without prior written permission from the editor.

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14	 Neuman & Neuman Real Estate Gregg Neuman DRE #00809392 sold@sellsandiego.com 800-221-2210 www.sellsandiego.com	\$137,681,167	132	9	Berkshire Hathaway HomeServices California Properties 516 Fifth Ave., San Diego 92101 619-595-7020 www.bhhsocalifornia.com	
15	 O'Byrne Team Seth O'Byrne DRE #01463479 seth@obyrdteam.com 858-869-3940 www.obyrdteam.com	\$125,105,339	79	7	Compass 12860 El Camino Real, Suite 100, San Diego 92130 858-345-4514 www.compass.com	
16	 Dannecker and Associates Chad Dannecker DRE #01459513 Chad@DanneckerandAssociates.com 619-356-3099 www.welcometosandiego.com	\$123,155,979	115	18	Compass 12860 El Camino Real, Suite 100, San Diego 92130 858-345-4514 www.compass.com	
17	 Eric & Peggy Chodorow Eric Chodorow DRE #00992609 eric@teamchodorow.com 858-456-6850 www.teamchodorow.com	\$119,783,550	40	6	Berkshire Hathaway HomeServices California Properties 7780 Girard Ave., La Jolla 92037 858-459-0501 www.bhhsocalifornia.com	
18	 Melissa Goldstein Tucci Melissa Goldstein Tucci DRE #01380034 sold@melissatucci.com 619-787-6852 www.melissatucci.com	\$117,952,669	117	1	Coldwell Banker West 4505 Park Blvd., San Diego 92116 619-271-9500 www.coldwellbankerwesthomes.com	
19	 Nelson Brothers Team Drew Nelson DRE #01376023 nelsonbrothers@willisallen.com 858-215-3739 www.nelsonbrothersrealestate.com	\$114,627,186	26	5	Willis Allen Real Estate 1131 Wall St., La Jolla 92037 858-459-4033 www.willisallen.com	
20	 Tim Van Damm & Associates Tim Van Damm DRE #02011614 tim@timvandamm.com 858-756-3795 www.timvandamm.com	\$114,012,000	37	4	Berkshire Hathaway HomeServices California Properties 6105 La Granada, Suite Q, Rancho Santa Fe 92067 760-652-8600 www.bhhsocalifornia.com	
21	 Team Azizi Sonia & Nilab Azizi DRE #02047962 sonia@teamazizi.com 619-929-9691 www.teamazizi.com	\$113,937,185	112	9	Compass 12860 El Camino Real, Suite 100, San Diego 92130 858-345-4514 www.compass.com	
22	 Kappel Realty Group Patrick Kappel DRE #02017034 patrick.kappel@compass.com 858-699-6817 www.kappelrealtygroup.com	\$111,468,155	129	22	Compass 12860 El Camino Real, Suite 100, San Diego 92130 858-345-4514 www.compass.com	
23	 Gregg Phillipson Gregg Phillipson DRE #01153857 GreggPhillipson@hotmail.com 619-507-3166 www.greggphillipson.com	\$107,355,800	114	1	Keller Williams Realty La Mesa 7777 Alvarado Road, Suite 700, La Mesa 91942 619-469-0700 www.kwsandiegocounty.yourkwoffice.com	
24	 The Lund Team Inc. Tyson Lund DRE #01394870 tyson@lundteam.com 760-438-0800 www.lundteam.com	\$104,200,000	74	5	The Lund Team Inc. 6114 Innovation Way, Carlsbad 92009 jeff@lundteam.com 760-438-0800 www.lundteam.com	
25	 Greg Cummings Group Greg Cummings DRE #01464245 greg@gregcumplings.com 858-717-0730 www.everysandiegohome.com	\$102,574,492	93	12	Compass 12860 El Camino Real, Suite 100, San Diego 92130 858-345-4514 www.compass.com	

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